



About Codeyoung:

Started by two passionate and visionary IIT graduates, with the vision to make every kid in the world to be problem solvers, creative leaders and innovators for the future. Our aim is to channelize and give purpose to the inquisitive and creative young minds by helping them discover and understand technology in the most organic manner while also being active contributors in developing technology than just being passive consumers.

We offer coding courses to kids from Class 1st - Class 10th. Each module has a tangible project and the child is always actively "building" rather than passively learning.

We want every kid in the world to code !

Inside Sales Representative Job Summary

We're looking for a full-time inside sales representative to join our growing team! You'll convert pre-qualified leads into new customers and turn existing clients into repeat business. Candidates should be driven, hard-working professionals who have a knack for closing deals. Ready to take the next step in your career? Apply today!

Location

Bengaluru, IN

Inside Sales Representative Responsibilities

- Close sales with qualified leads to generate new business and ensure the customer's needs are met
- Encourage potential customers to buy premium products and close the best possible deal
- Build customer relationships with existing clients by reaching out via phone calls, emails, or other forms of communication to increase the likelihood of them using our services again
- Use CRM software to maintain a database of current information on new sales opportunities as well as existing customers
- Track sales cycle progress on a monthly and quarterly basis to make sure customer acquisition goals are met

Inside Sales Representative Qualifications

- Bachelor's or master's degree
- Excellent communication skills, listening skills, presentation skills, and customer service skills



Inside Sales Representative Compensation

The CTC offered is INR 7.36LPA (INR 4.36LPA is fixed and INR 3LPA is the variable paid out as incentives on monthly basis)

First 2 months is the training period during which the fixed pay will be INR 20,000.

Perks of working with us:

- Work in a fast-growing learning environment.
- Performance appraisal for every three months (salary hikes and promotions)
- Good Growth Opportunities. 4x growth compared to any other company.
- An interesting and challenging work environment.
- Control over the role
- Diverse Responsibilities
- Freedom to explore, acquire and hone different skills and roles within the organization